



# **Multifamily West Industry Update**

## **Denver, Colorado**

May 30, 2019

**Angela Corcoran, Acting Regional Director**

# Leadership Updates

- Erica Kodiyan is the Acting Production Division Director through June. Larry Ferguson will be Acting July – August.
- Janea Jackson is the Asset Management Division Director in San Francisco
- New Regional Director Update

# Tom Azumbrado Hiking the Appalachian Trail

Started in Harpers  
Ferry, West Virginia  
in mid-April

Made it to Pawling,  
NY near the  
Connecticut border  
on May 22<sup>nd</sup>



# Multifamily West Region Management

 Regional Center  
 Satellite Offices

05/15/2019

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# Multifamily West Production Division

05/15/2019

**Regional Center** **Satellite Offices**

\*\* Underwriter    @@ Construction Analyst  
 oo Appraiser      xx Closing Coordinator  
 && Program Analyst    ## Program Assistant

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# Multifamily West Region Vacancies

## PRODUCTION:

2 Senior Underwriters  
2 Underwriters  
1 Appraiser

## ASSET MANAGEMENT:

4 Branch Chief  
2 Senior Account Executives  
14 Account Executives  
4 Resolution Specialists

## OPERATIONS:

3 Program Analysts

## Regional Office:

1 Regional Director

On Board Staff = 132

**Vacant Positions = 33**

Total FTE = 165

*Original FTE for Transformation = 180 (due to budget adjustments, current staffing level has been adjusted to 165, 15 less than originally planned)*

Recent hiring approvals to be onboarded = 5

5 Program Assistants



# Current Multifamily Production Priorities

*Presented by Pat Burke*

- Customer Service
- MAP Guide Revision
- Single Underwriter Model – Best Practices
- Closing Process
- Environmental Reviews
- Lender Metrics
- Opportunity Zones
- 3-year Rule Waiver