



22nd ANNUAL WESTERN HUD LENDERS' CONFERENCE

September 13-15, 2022

Hyatt Regency at Colorado Convention Center

Welcome to the 22nd Annual WMAC Conference in Denver!



We'd like to personally welcome each of you to Denver and the 22nd Annual WMAC Conference. The Western Mortgagee Advisory Council (WMAC) is your organization, and we are here to provide a forum for discussion, action, and vision. Every year brings us new challenges, and the last few did not disappoint. We are excited to be back in person this year and we hope that WMAC members can come together to address the challenges of the day, ranging from process to policy. We welcome our partners from HUD in San Francisco and Denver, and we appreciate their active participation in our conference and throughout the year. Together, we can learn from each other, support each other, and create new pathways forward.

So please participate – loudly! – and make your voice heard! Looking forward to a great conference, thanks to you!

Western Mortgagee Advisory Council

*Terry Wellman
President (Outgoing)*

*Raelee Jones
Vice President/Incoming President*



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*Prefer to have your agenda handy at all times on your phone?
Scan the QR Code to the left to have an electronic version!*


Tuesday, September 13, 2022

	Topic	Speakers
10:00 am - 1:00 pm	Conference Registration/Welcome Bags Location: Hotel Lobby, 1st Floor	Sponsored By: CBRE
11:45 am - 1:00 pm	Networking Lunch Location: Mineral D-G, 3rd Floor	Sponsored By: Partner Engineering
1:00 pm - 2:15 pm	Keynote Speaker: Jamie Woodwell, Economist Mortgage Bankers Association What is Happening? Or, Why It Is An Exciting Time to Be An Economist Location: Capitol Ballroom, 4th Floor	Moderator: Terry Wellman Sponsored By: Lument
2:15 pm - 3:15 pm	HUD Headquarters & West Region Update Location: Capitol Ballroom, 4th Floor	Moderator: Terry Wellman & Raelee Jones Jeff Little - Associate Deputy Assistant Secretary Matt Naish - Multifamily Regional Director Larry Flood - Production Division Director
3:15 pm - 3:30 pm	Break/Late Registration Opportunity Location: Capitol Ballroom, 4th Floor	Sponsored By: Norris George & Ostrow PLLC
3:30 pm - 4:45 pm	Hollywood Squares - Veritable Valuation Version Location: Capitol Ballroom, 4th Floor	Moderator: Raelee Jones Chris Bellegante - Review Appraiser, HUD Dave Melanson - Sr. Review Appraiser, HUD Jennifer Quigley - Managing Director, Berkadia Janine Halverson - Director, Wells Fargo Scott Rathbun - MAI, President, Apartment Appraisers & Consultants Sponsored By: Wells Fargo
5:00 pm - 8:00 pm	Opening Night Reception & Casino Night Location: Capitol Foyer, 4th Floor	Reconnect with industry colleagues and enjoy an evening of casino games, prizes, libations, light appetizers, and all around merriment! Sponsored By: Dominion Due Diligence Group Berkadia Commercial Mortgage

Wednesday, September 14, 2022

	Topic	Speakers
7:30 am - 8:45 am	Breakfast Location: Capitol Ballroom, 4th Floor	Sponsored By: PGIM Real Estate
8:45 am - 9:45 am	Survey, with a Side of Title Location: Capitol Ballroom, 4th Floor	Moderator: Forty Semadeni, Senior Vice President, FHA Chief Underwriter, Northmarq Bob Fradley - Acting Chief, Technical Specialist Branch - San Francisco Lesley Meyer - HUD Office of Counsel, Denver David Barsky - Partner, Krooth & Altman Sponsored By: Rockport Mortgage
9:45 am - 10:45 am	Family Feud: "Survey Says...We're Talking About the PCNA" Location: Capitol Ballroom, 4th Floor	Moderator: Harvest Peerman Bob Fradley - Acting Chief, Technical Specialist Branch - San Francisco Barrett Koczur - Construction Analyst, HUD Multifamily West Region Jesse Pasco & Luis Munoz - EBI Mike Ferguson & Chris Olive - D3G Sponsored By: AEI
10:45 am - 11:00 am	Break Location: Capitol Foyer, 4th Floor	Sponsored By: Levy, Levy and Levy
11:00 am - 12:00 pm	Name That Tune: Environmental Edition Location: Capitol Ballroom, 4th Floor	Moderator: Kelley Klobetanz Dan Frink - Greystone Shelley Malone - AEI Bryant Scogin - KeyBank Jacob Levine - HUD Sponsored By: BBG Real Estate Services
12:00 pm - 1:00 pm	Networking Lunch Location: Capitol Ballroom, 4th Floor	Sponsored By: EBI
1:00 pm - 2:15 pm	"The Right Price Is..." Davis-Bacon Wage Determination Updates Location: Capitol Ballroom, 4th Floor	Moderator: Kim Taynton Tim Sovold - Technical Specialist Branch Chief, HUD - Denver Leslie Duchene - CBRE Rachel Hayes - Berkadia Paul Siegel - Dominion Due Diligence

Wednesday, September 14, 2022 (Cont.)

	Topic	Speakers
2:15 pm - 3:15 pm	Affordable Jeopardy Location: Capitol Ballroom, 4th Floor	Moderator: Terry Wellman <i>John Gonzalez</i> - Walker & Dunlop <i>Bruce Minchey</i> - Colliers <i>Gus Serrano</i> - PNC <i>Lauren Marcus</i> - Tiber Hudson Sponsored By: RBC Capital Markets
3:15 pm - 3:30 pm	Break Location: Capitol Foyer, 4th Floor	Sponsored By: Kantor Taylor
3:30 pm - 4:30 pm	Preserve Your Sanity: Preservation Transition Best Practices Location: Capitol Ballroom, 4th Floor	Moderator: Gus Serrano <i>Toby Halliday</i> - Director in the Office of Asset Management & Portfolio Oversight, HUD <i>Eileen Hearty</i> - Asset Management Division Director, HUD <i>Larry Flood</i> - Production Division Director for the Multifamily West Region, HUD <i>Rick Orf</i> - Deputy Chief Underwriter, PGIM <i>Eric Garcia</i> - Senior Account Executive, HUD <i>Shannon Bergman</i> - Branch Chief, HUD, San Francisco Sponsored By: KeyBank
4:30 pm - 5:00 pm	Closing Remarks Location: Capitol Ballroom, 4th Floor	Terry Wellman & Raelee Jones
5:00 pm - 7:00 pm	Emerging Professional Group Reception <u>Location:</u> Rhein Haus 1415 Market Street (See Map Below) *Those not attending the EPG event will be on their own for the remainder of the evening - See Dining Options At End of Agenda	EPG Hosts: Quinn Nakano & Kelly Scharlemann For those with ten years or less of HUD experience, join WMAC's Emerging Professional Group for an evening of drinks, appetizers, networking, and fun. Rhein Haus is known for their German-style Beer Hall featuring unique brews, sausages, house made pretzels, and Bocce courts. Sponsored By: Walker Dunlop

Map to Rhein Haus:



Thursday, September 15, 2022




🕒	Topic	Speakers
7:30 am - 9:00 am	Breakfast Location: Capitol Ballroom, 4th Floor	Sponsored By: Greystone
9:00 am - 10:00 am	Emerging Professional Session: Underwriting Affordable Transactions Location: Capitol Ballroom, 4th Floor	Moderator: Quinn Nakano Kellan Polan - Berkadia Kara Hall - Berkadia
9:00 am - 10:30 am	HUD & Lender Roundtable <i>*Please note that this session requires an advance RSVP</i> Location: Capitol Ballroom, 4th Floor	Moderator: Terry Wellman & Raelee Jones HUD Staff & Two Representatives From Each Lender (RSVP Required)
10:00 am - 11:30 am	Grab & Go Lunches Location: Capitol Foyer, 4th Floor	Sponsored By: Colliers

See You Next Year in The Golden Gate City!

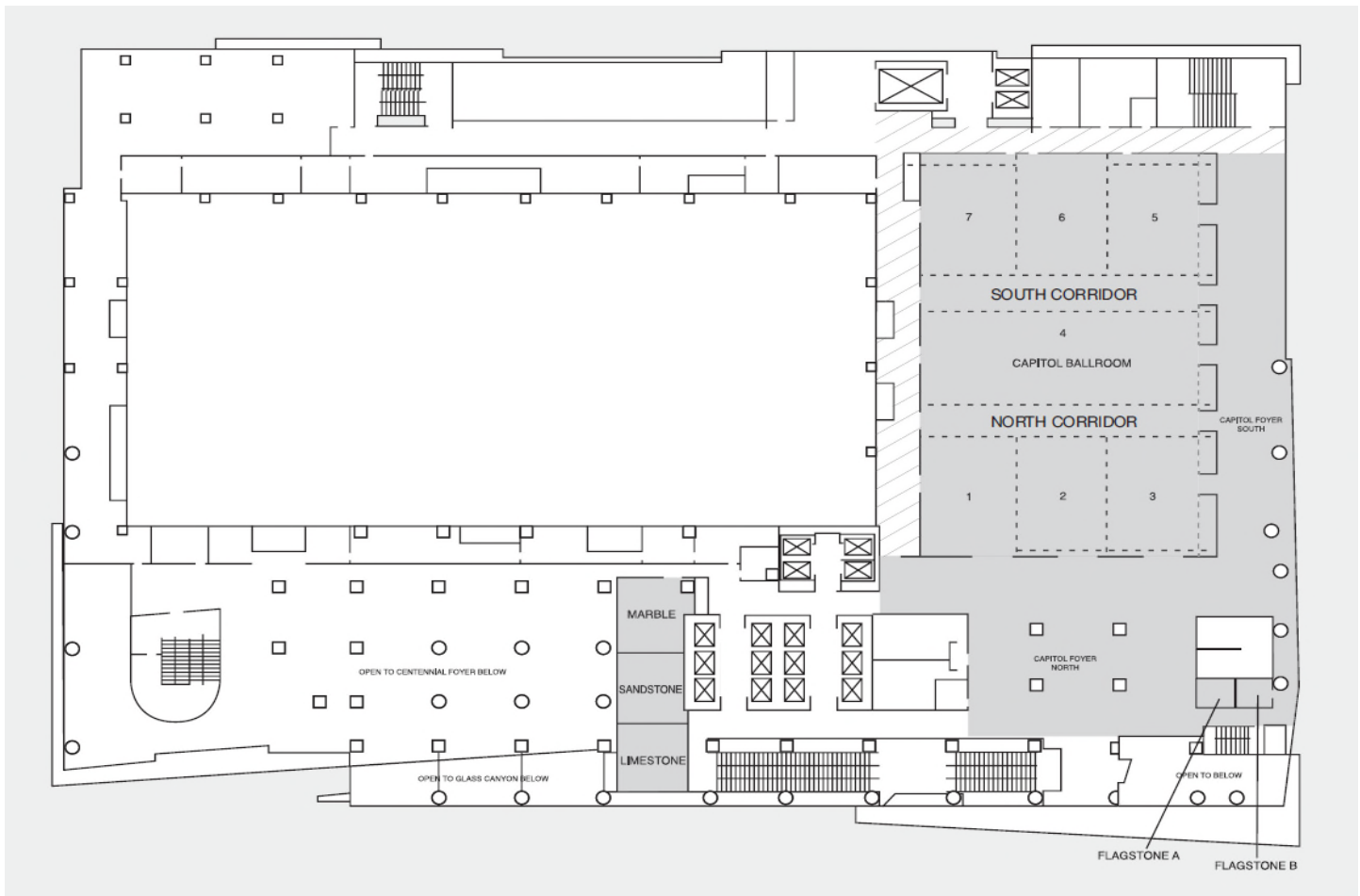
23rd Annual WMAC Conference
Monday, September 18, 2023 - Wednesday, September 20, 2023
InterContinental - San Francisco, CA

Colored Dot System for Personal Contact Preference

Please find the set of dots (green, yellow, red) within your name badge and use the below legend to determine which colored dot is appropriate for you. You will then place your selected dot on your name badge to inform others of your contact preference.

	Red Dot = Please No Touching
	Yellow Dot = More Cautious; Elbow or Fist Bumping Okay
	Green Dot = Hugs and Handshakes Are Okay

Conference Floor Map



WiFi Access in Meeting Rooms

WiFi Network Name:	WMAC
WiFi Password:	WMAC2022

Dining Options - All Within Walking Distance of Hotel

Earl's Kitchen + Bar	1600 Glenarm Pl #140, Denver, CO 80202 <i>*Located in 1600 Glenarm Apartments</i>
La Loma <i>*Personal Favorite of Hotel Staff*</i>	1801 Broadway, Denver, CO 80202 <i>*Located in Trinity Place Building</i>
Osterio Marco <i>*Personal Favorite of Hotel Staff*</i>	1453 Larimer St, Denver, CO 80202 <i>*Located in Larimer Square</i>
Tamayo	1400 Larimer St, Denver, CO 80202 <i>*Located in Larimer Square</i>
Wynoop Brewing Company	1634 18th St, Denver, CO 80202
Rioja	1431 Larimer St, Denver, CO 80202 <i>*Located in Larimer Square</i>
ChoLon - Downtown	1555 Blake St #101, Denver, CO 80202
Urban Farmer	1659 Wazee St, Denver, CO 80202
Terra	891 14th St #100, Denver, CO 80202 <i>*Located in Spire Condos</i>
Stout Street Social	1400 Stout St, Denver, CO 80202
Guard and Grace	1801 California St, Denver, CO 80202
Soic & Genuine	1701 Wynkoop St, Denver, CO 80202 <i>*Located in Union Station</i>
Mercantile Dining and Provision	1701 Wynkoop St #155, Denver, CO 80202 <i>*Located in Union Station</i>
Tupelo Honey Southern Kitchen & Bar	1650 Wewatta St, Denver, CO 80202
The Kitchen American Bistro	1560 Wazee St, Denver, CO 80202 <i>*Located in Sugar Building</i>
Hapa Sushi Grill & Sake Bar	1514 Blake St, Denver, CO 80202
Henry's Tavern	500 16th St Mall Suite 184B, Denver, CO 80202 <i>*Located in Denver Pavilions</i>

2022 WMAC Board Officers

Terry Wellman	<i>President</i>
Raelee Jones	<i>Vice President/Incoming President</i>
Riahna Phillips	<i>Secretary</i>
Fortunat (Forty) Semadeni	<i>Treasurer</i>
Kelley Klobetanz	<i>Board Member</i>
Harvest Peerman	<i>Board Member</i>
Mikel Ugarte	<i>Board Member</i>
Quinn Nakano	<i>Board Member/EPG Host</i>
Kelly Scharleman	<i>Board Member/EPG Host</i>
Linda Gillette	<i>Outgoing Executive Director</i>

**2022 WMAC
Corporate Members**

**2022 WMAC
Associate Members**

Adroc Capital	ACRESWorld, Inc.
Arbor Realty Trust	AEI Consultants
Bank of Montana	BBG
Bellwether Enterprise Real Estate Capital	Bureau Veritas
Berkadia Commercial Mortgage	California Community Reinvestment Corporation
Berkeley Point Capital	Carlton Fields
Bonneville Mortgage Company	Dominion Due Diligence
Cambridge Realty Capital, Ltd of Illinois	EBI Consulting
Capital Funding Group	Integra Realty Resources
Capital One	Intervest
CBRE	JB Multifamily RE Consulting, LLC
Centennial Mortgage	JPS & Associates
Colliers Mortgage	Kantor Taylor PC
Community Preservation Corporation	Krooth & Altman LLP
Draper & Kramer	Levy, Levy, and Levy
Dwight Capital	Murphy Consulting
Eastern Mortgage Capital	NOI Engineering
Forbix Financial LLC	Norris George & Ostrow PLLC
Forbright Bank	Partner Engineering
Gershman Investment Corp.	Peaseley & Derryberry PLC
Grandbridge Real Estate Capital LLC	RBC Capital Markets
Greystone Funding	Reno & Cavanaugh, PLLC
Harper Capital	Secured Systems Consulting, LLC
Highland Commercial Mortgage	Summit Consulting, LLC
Hudson Realty Capital	Tiber Hudson LLC
JLL Real Estate Capital, LLC	Vorys, Sater, Seymour and Pease LLP
KeyBank	VSI Appraisal Group
Links Mortgage	
Lument	
M&T Realty Capital Corporation	
Merchants Capital Corp.	
Newmark	
NewPoint Real Estate Capital	
NorthMarq	
PGIM Real Estate	
PNC	
Rockhall Funding Corp	
Rockport Mortgage	
Rose Community Capital	
Walker & Dunlop	
Wells Fargo	
Ziegler Financing Corporation	

2022 Attendee List

Attendee Name		Company	Attendee Name		Company
Riahna	Phillips	Adroc Capital	Ryan	Duff	Berkadia Commercial Mortgage
Weston	Dockrey	AEI Consultants	Nikita	Elliott	Berkadia Commercial Mortgage
Laura	Mathys	AEI Consultants	Mindi	Hall	Berkadia Commercial Mortgage
Courtney	Monheit	AEI Consultants	Kara	Hall	Berkadia Commercial Mortgage
Matt	Snow	AEI Consultants	Jeff	Hall	Berkadia Commercial Mortgage
Nathan	Abel	AFL-CIO Housing Investment Trust	Rachel	Hayes	Berkadia Commercial Mortgage
Emari	McClellan	AFL-CIO Housing Investment Trust	Krista	Hermawan	Berkadia Commercial Mortgage
Scott	Rathbun	Apartment Appraisers & Consultants	Scott	Kaesshaefer	Berkadia Commercial Mortgage
Brian	Blue	Arbor Realty Trust	Nadine	Kalindjian	Berkadia Commercial Mortgage
Jonathan	Boldin	Arbor Realty Trust	Kevin	Kozminske	Berkadia Commercial Mortgage
Brad	Fogel	Arbor Realty Trust	Molly	McGill	Berkadia Commercial Mortgage
Shawn	Gaspar	Arbor Realty Trust	Quinn	Nakano	Berkadia Commercial Mortgage
Michael	Gmutza	Arbor Realty Trust	Ryan	Neal	Berkadia Commercial Mortgage
David	Peterson	Arbor Realty Trust	Monica	Newman	Berkadia Commercial Mortgage
Teddy	Whittemore	Arbor Realty Trust	Nick	Nicholson	Berkadia Commercial Mortgage
Kayla	Mascari	Bank of Montana	Terri	Odenweller	Berkadia Commercial Mortgage
Eric	Morse	Bank of Montana	Ashwin	Pisipati	Berkadia Commercial Mortgage
Mary Ann	Barnett	BBG	Kellen	Polan	Berkadia Commercial Mortgage
Doug	Olson	BBG	Daphne	Prudhomme	Berkadia Commercial Mortgage
Michele	Perkins	BBG	Jennifer	Quigley	Berkadia Commercial Mortgage
Andrew	Edelstein	Bellwether Enterprise Real Estate Capital	Vicky	Ramsay	Berkadia Commercial Mortgage
Karl	Edmonson	Bellwether Enterprise Real Estate Capital	Jared	Rice	Berkadia Commercial Mortgage
Anthea	Martin	Bellwether Enterprise Real Estate Capital	Gwen	Robinson	Berkadia Commercial Mortgage
Landon	Snapp	Bellwether Enterprise Real Estate Capital	Lauren	Rode	Berkadia Commercial Mortgage
Kimberly	Taynton	Bellwether Enterprise Real Estate Capital	Kelly	Scharlemann	Berkadia Commercial Mortgage
Rob	Affleck	Berkadia Commercial Mortgage	Wesleigh	Sisco	Berkadia Commercial Mortgage
Rachel	Barr	Berkadia Commercial Mortgage	Amanda	Stekloff	Berkadia Commercial Mortgage
Brad	Biddle	Berkadia Commercial Mortgage	Sarah	Tacznosky	Berkadia Commercial Mortgage
Andy	Bixby	Berkadia Commercial Mortgage	Debbie	VanHoosen	Berkadia Commercial Mortgage
David	Blake	Berkadia Commercial Mortgage	Bob	Warren	Berkadia Commercial Mortgage
Toni	Burrow	Berkadia Commercial Mortgage	Terry	Wellman	Berkadia Commercial Mortgage
Rene	Coronado	Berkadia Commercial Mortgage	Jim	Rice	Berkeley Point Capital (DBA Newmark)
Joseph	DeGiorgi	Berkadia Commercial Mortgage	Adam	Aird	Bonneville Multifamily Capital
Aaron	Dementrenko	Berkadia Commercial Mortgage	Cassie	Reis	Bonneville Multifamily Capital
Abigail	Althoff	Cambridge Realty Capital Ltd. of Illinois	Bruce	Minchey	Colliers Mortgage
Eli	Erkes	Cambridge Realty Capital Ltd., of Illinois	Cody	Moss	Colliers Mortgage
Vicki	Boyd	Capital One	Harvest	Peerman	Colliers Mortgage
Adlana	Buck	Capital One	Timothy	Deegan	CPC Mortgage Company
Barbara	Malek	Capital One	Hunter	Gradie	CPC Mortgage Company
David	Montez	Capital One	Chanda	Tye	CPC Mortgage Company
Steve	Glatter	Carlton Fields	Travis	Ayers	Dominion Due Diligence Group
Shayaan	Raja	Carlton Fields, P.A.	Mike	Ferguson	Dominion Due Diligence Group
Samantha	Schneck	Carlton Fields, P.A.	Chris	Olive	Dominion Due Diligence Group
Leanna	Beaudin	CBRE	Paul	Siegel	Dominion Due Diligence Group
Anna	Cotroneo	CBRE	Daniel	Walton	Dominion Due Diligence Group
Dillan	Domro	CBRE	Gavin	Wilkes	Dominion Due Diligence Group
Leslie	Duchene	CBRE	Michael	Slonim	Draper and Kramer
Carter	Fiorita	CBRE	Gary	Amey	Dwight Capital LLC
Delphia	Flenar	CBRE	Mark	Brunsmas	Dwight Capital LLC
Tim	Gaffney	CBRE	Thom	Cooley	Dwight Capital LLC
Rhonda	Galloway-Jones	CBRE	Jonathan	Hurwitz	Dwight Capital LLC
Linda	Gillette	CBRE	Susan	Monaco	Dwight Capital LLC
Mollie	Means	CBRE	Jeanpierre	Peri	Dwight Capital LLC
Zack	Perelman	CBRE	Robert	Spielvogel	Dwight Capital LLC
Joe	Peterson	CBRE	Kimbra	Stevens	Dwight Capital LLC
Mason	Sand	CBRE	Karen	Wipper	Dwight Capital LLC
Lisa	Smith	CBRE	Joulia	Likhanskaia	Eastern Mortgage Capital
Michael	Thiel	CBRE	Holly	McLaughlin	Eastern Mortgage Capital
Madalyn	Tighe	CBRE	Chad	Foster	EBI Consulting
Mikel	Ugarte	CBRE	Luis	Munoz	EBI Consulting

2022 Attendee List

Attendee Name		Company	Attendee Name		Company
Lisa-Rae	Valeros	CBRE	Jesse	Pasco	EBI Consulting
Matthew	Vanek	CBRE	Phil	Winterland	EBI Consulting
Steve	Wessler	CBRE	Nichole	Lichtsinn	Forbright Bank
Lindsey	Young	CBRE	Charley	Babb	Gershman Investment Corp
Raelee	Jones	Centennial Mortgage	Scott	Graber	Gershman Investment Corp
Sheryldene	Rogers	Centennial Mortgage	Rocky	Hackman	Gershman Investment Corp
Brian	Lorenz	Colliers Mortgage	Brian	Harris	Gershman Investment Corp
Brenda	Melcher	Colliers Mortgage	Peter	Hull	Gershman Investment Corp
Dale	Katzenberg	Gershman Investment Corp	Eric	Garcia	HUD Denver
Jon	Mattes-Ritz	Gershman Investment Corp	Eileen	Hearty	HUD Denver
Kevin	Muesenfetcher	Gershman Investment Corp	Nadine	Hires	HUD Denver
Amanda	Musgrave	Gershman Investment Corp	Renee	Hoffman	HUD Denver
Ali	Rode	Gershman Investment Corp	Barrett	Koczkur	HUD Denver
Michael	Thomas	Gershman Investment Corp	Morella	Lombardi	HUD Denver
Cary	Weinstein	Gershman Investment Corp	Dave	Melanson	HUD Denver
Berry	DiGirolamo	Grandbridge Real Estate Capital LLC	Eddie	Muniz	HUD Denver
Diana	Rawls	Grandbridge Real Estate Capital LLC	Alane	Reyna-West	HUD Denver
Michael	Somerville	Grandbridge Real Estate Capital LLC	Koley	Scott	HUD Denver
Andy	Trucksess	Grandbridge Real Estate Capital LLC	Tim	Sovold	HUD Denver
Samantha	Brooks	Greystone	Laura	Stutzman	HUD Denver
Shana	Daby	Greystone	Mikaela	Urgo	HUD Denver
Dan	Frink	Greystone	Raquel	Walstad	HUD Denver
Theresa	Johnson	Greystone	Osric	Whyte	HUD Denver
Kelley	Klobetanz	Greystone	Valerie	Willis	HUD Denver
Mindy	Klugman	Greystone	Kathy	Brewer	HUD Headquarters
Nathan	Lavertu	Greystone	Larry	Ferguson	HUD Headquarters
Beth	Mulhall	Greystone	Scott	Greuel	HUD Headquarters
Erin	Nuckles	Greystone	Tobias	Halliday	HUD Headquarters
Ryan	Patterson	Greystone	Sara	Jensen	HUD Headquarters
Hannah	Radziewicz	Greystone	Peggy	Lawrence	HUD Headquarters
Barry	Wolfson	Greystone	Jake	Levine	HUD Headquarters
Debi	Martin	Greystone	Jeff	Little	HUD Headquarters
Cara	Mauldin	Highland Commercial Mortgage	Nelson	Rivera	HUD Headquarters
Daaiyah	Abdullah	HUD Denver	Shannon	Bergman	HUD San Francisco
Rayeann	Abraham	HUD Denver	Kevin	Elliott	HUD San Francisco
Chris	Bellegante	HUD Denver	Larry	Flood	HUD San Francisco
Kim	Carabelos	HUD Denver	Jonathan	Gagen	HUD San Francisco
Elaine	Chavez	HUD Denver	Danny	Gallant	HUD San Francisco
Collin	Edwards	HUD Denver	Doug	Lonstein	HUD San Francisco
Shaun	Fontenelle	HUD Denver	Matt	Naish	HUD San Francisco
Bob	Fradley	HUD Denver	Cindi	Tsai	HUD San Francisco
Jaquelyn	Fugitt	HUD Denver	Betty	Chong	HUD San Francisco
Chasy	Huang	HUD San Francisco	Lisa	Gallagher	Lument
Glenn	Lew	HUD San Francisco	Preszlie	Hall	Lument
Ailynne	PeBenito	HUD San Francisco	Tara	Hiller	Lument
John	Tedesco	HUD San Francisco	Michael	Johnson	Lument
Alvaro	Toledo	HUD San Francisco	Lori	Linkewer	Lument
Paul	Williams	HUD San Francisco	Derek	Martin	Lument
Mandi	Hackett	Hudson Realty Capital	Matt	McClure	Lument
Eric	Segal	Integra Realty Resources	Andrew	Nicoll	Lument
Jack	Brown	JB Multifamily RE Consulting, LLC	Raymond	Owono	Lument
Eben	Cockley	JLL Real Estate Capital, LLC	JT	Viesca	Lument
Chuck	Ewing	JLL Real Estate Capital, LLC	Sandra	Defelice	M&T Realty Capital Corporation
Charley	Gardner	JLL Real Estate Capital, LLC	Melissa	Rediske	M&T Realty Capital Corporation
Leslie	Schultze	JLL Real Estate Capital, LLC	David	Hines	Merchants Capital Corp.
Aaron	Weidner	JLL Real Estate Capital, LLC	Niamh	Hynes	Merchants Capital Corp.
Zach	Smith	JPS & Associates, Inc.	Ryan	Johnson	Merchants Capital Corp.
Mike	Decina	Kantor Taylor	Cory	Queisser	Merchants Capital Corp.
Watt	Taylor	Kantor Taylor	Kristin	Quintana	Merchants Capital Corp.
Benjamin	Arnold	KeyBank Real Estate Capital	Tony	Rago	Merchants Capital Corp.

2022 Attendee List

<i>Attendee Name</i>		<i>Company</i>	<i>Attendee Name</i>		<i>Company</i>
Brian	Caudel	KeyBank Real Estate Capital	Danyelle	Stum	Merchants Capital Corp.
Megan	Hatfield	KeyBank Real Estate Capital	Evan	Sweet	Merchants Capital Corp.
Bryant	Scogin	KeyBank Real Estate Capital	Matthew	Theofanis	Merchants Capital Corp.
Mark	Stannert	KeyBank Real Estate Capital	Michael	Beuning	Merchants Capital Corp.
Gina	Sullivan	KeyBank Real Estate Capital	Michelle	Small	Merchants Capital Corp.
David	Barsky	Krooth & Altman	Jamie	Woodwell	Mortgage Bankers Association
Andy	Lien	Krooth & Altman	Doreen	Davis	Murphy Consulting LLC
Harrison	Smith	Krooth & Altman	Natalie	Toops	Murphy Consulting LLC
John	Vihstadt	Krooth & Altman	Margaret	Green	Newmark
John	Vihstadt	Krooth & Altman	Renate	Kidd	Newmark
Christina	Howard	Levy, Levy and Levy	Kimberly	Neal	Newmark
Larry	Levy	Levy, Levy and Levy	Jonathan	Hall	NewPoint Real Estate Capital
Patti	Clark	Links Mortgage	Zachary	Skare	NewPoint Real Estate Capital
Heather	Dal Ponte	Lument	Carlos	Winfield	NewPoint Real Estate Capital
Brian	Ewing	Lument	Chris	Kuch	NOI Engineering
Wade	Norris	Norris George & Ostrow PLLC	Ivan	Ho	PNC Real Estate
Reggie	Norris	Norris George & Ostrow PLLC	Gus	Serrano	PNC Real Estate
James	Hillhouse	Northmarq	Greg	Goldberg	RBC Capital Markets
Forty	Semadeni	NorthMarq	Felicia	Hulit	Reno and Cavanaugh, PLLC
Stephanie	Snyder	Northmarq	Anne	Schroth	Reno and Cavanaugh, PLLC
Erin	Tolbert	NorthMarq	Eric	Keifer	Rockport Mortgage Corporation
Michael	Trombello	Northmarq	Michael	Oliver	Rockport Mortgage Corporation
Ariana	Whitfield	NorthMarq	Paul	Simon	Rockport Mortgage Corporation
Owen	Vander Linden	Northmarq	Kelly	Boyer	Rose Community Capital
Michael	Chavez	Office of Counsel	Lisa	Caporaso	Rose Community Capital
Lisa	Coronado	Office of Counsel	Rosemarie	Harris	Secured Systems Consulting LLC
Ryan	Eason	Office of Counsel	Dan	Harris	Secured Systems Consulting LLC
Frances	Lively	Office of Counsel	Brad	Edgar	Stifel
Irit	Lockhart	Office of Counsel	Mark	Risch	Stifel
Elysha	Lopez	Office of Counsel	Trisha	Sutherland	Summit Consulting, LLC
Lesley	Meyer	Office of Counsel	Lauren	Marcus	Tiber Hudson LLC
Matthew	Mussetter	Office of Counsel	Kent	Neuman	Tiber Hudson LLC
Kyra	Perrigo	Office of Counsel	Ariel	Mullin	Vorys, Sater, Seymour and Pease LLP
Donna	Richardson	Office of Counsel	Sandy	Barlow	Walker & Dunlop
Michael	Richter	Office of Counsel	Scott	Becker	Walker & Dunlop
Scott	Chiu	Partner Engineering and Science, Inc.	Dale	Brem	Walker & Dunlop
Angelique	Crews	Partner Engineering and Science, Inc.	Charley	Conkling	Walker & Dunlop
Brad	Fountain	Partner Engineering and Science, Inc.	Heather	Cox	Walker & Dunlop
Amanda	Blair	Peaseley & Derryberry PLC	John	Gonzalez	Walker & Dunlop
Felicia	Frasch	Peaseley & Derryberry PLC	Jeff	Kearns	Walker & Dunlop
Marcy	Shelton	Peaseley & Derryberry PLC	Ralph	Lowen	Walker & Dunlop
Matt	Jupin	PGIM Real Estate	Matt	McLane	Walker & Dunlop
Tina	Laurie	PGIM Real Estate	Dana	Wade	Walker & Dunlop
Helen	Li	PGIM Real Estate	Erin	Boyd	Wells Fargo Bank
Tommy	Nance	PGIM Real Estate	Janine	Halverson	Wells Fargo Bank
Rick	Orf	PGIM Real Estate	Joe	Shocker	Wells Fargo Bank
Kurt	Schoffstall	PGIM Real Estate	David	Wilkes	Wells Fargo Bank
Kenji	Tamaoki	PGIM Real Estate	Roy	Williams	Wells Fargo Bank
			Lindsay	Konkel	Ziegler

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CBRE

Tuesday Lunch Sponsor

PARTNER



L U M E N T

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Speaker Sponsor**

**Tuesday
Session
Sponsor**

**WELLS
FARGO**

Tuesday Break Sponsor



Norris George & Ostrow PLLC

Tuesday Reception & Casino Night Sponsors



BERKADIA®

**Wednesday
Breakfast
Sponsor**



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Wednesday Session Sponsors

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Markets

BBG
REAL ESTATE SERVICES

KeyBank
Real Estate Capital



Wednesday Break Sponsors



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A PROFESSIONAL CORPORATION





**Wednesday
Lunch
Sponsor**

Emerging Professionals Reception Sponsor

WALKER &
DUNLOP

Thursday Breakfast Sponsor

GREYSTONE

**Grab & Go
Lunch
Sponsor**



Mortgage